

EXHIBIT 61

REDACTED

Page 1

4) Case No.
IN RE VALVE ANTITRUST LITIGATION) 2:21-cv-00563-JCC
5)

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14 9:07 A.M.

15 NOVEMBER 8, 2023

16 701 FIFTH AVENUE, SUITE 5100
17 SEATTLE, WASHINGTON

24 REPORTED BY: CARLA B. WALLAT, CBR, BPR

WA CCR 2578, OR CSR 16-0443, CA CSR 14423

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1 Nintendo Switch first, right?

2 A. Yes.

3 Q. Would you agree that Steam has been successful
4 over the past couple decades?

5 A. Successful in which way?

6 Q. In selling and distributing PC games?

7 A. Yes, I would.

8 Q. Is Steam profitable?

9 MR. SKOK: Object to the form.

10 A. I do not know.

11 Q. (BY MR. LeRAY) Do you know what Valve's costs
12 are in providing the Steam service?

13 A. I do not.

14 Q. Okay. Now, you testified that one of your
15 primary partners is Ubisoft, right?

16 A. I did.

17 Q. Ubisoft is a prominent game publisher, would
18 you agree?

19 A. I would.

 [REDACTED]

 [REDACTED]

 [REDACTED]

 [REDACTED]

 [REDACTED]

 [REDACTED]

 [REDACTED]

 [REDACTED]

25 Q. Okay. Do you know a Whitman Shenk of Ubisoft?

1

A. I do.

10 Q. (BY MR. LeRAY) Okay. And at one point
11 Ubisoft removed its new games from -- at one point
12 Ubisoft chose to not publish its new games on Steam,
13 right?

14 A. Correct.

15 Q. But Ubisoft has since reversed course and is
16 now publishing its games on Steam again; is that right?

17 A. Ubisoft has started bringing some of the games
18 that it took off of Steam in late 2018, 2019 and
19 started bringing some of those titles back, yeah.

20 Q. Okay. And is Ubisoft releasing its new games
21 on Steam?

22 A. That is a conversation we are still having
23 with them.

24 Q. The alternative to releasing games on Steam
25 would be releasing it on Uplay, or is that what they

1 call it?

2 MR. SKOK: Object to the form.

3 Go ahead.

4 A. It was formerly called Uplay. I believe it's
5 now called Ubisoft Connect. Ubisoft has always had --
6 put their games on their own platform, yes.

7 Q. (BY MR. LeRAY) Okay. Is Ubisoft Connect a
8 competitor to Steam?

9 A. It is -- Ubisoft Connect is another store for
10 selling PC games, so, yes.

11 Q. Do you know whether Ubisoft Connect allows
12 other publishers to sell their games in that store?

13 A. I know that there was a period of time in
14 which Uplay had third-party titles. I do not know if
15 they have any of that currently or if it's only
16 Ubisoft.

17 Q. And for a period of time, Ubisoft was also
18 releasing at least some new titles on the Epic Games
19 Store; is that right?

20 A. Yes.

21 Q. So during that time period, was Ubisoft
22 releasing games on both Ubisoft Connect and Epic Games
23 Store?

24 A. I believe so, yes.

■

■

1 Q. Okay. So for Rainbow Six, for example, would
2 that mean that there's periodic updates to the game
3 that people buy and add on to their game?

4 A. Yes. Ubisoft does a variety of updates
5 throughout the year to provide new content in Rainbow 6
6 Siege.

7 Q. And would another example of that be like
8 Civilization where you can buy more leaders to add on?

9 A. I'm not as familiar with Civilization, but the
10 concept of buying additional content throughout a
11 game's life cycle is very similar, yes.

12 Q. Got it.

A 10x10 grid of black bars. The bars are arranged in 10 rows and 10 columns. The bars in each row are of different lengths, and the lengths of the bars in each column are also different. The bars are black on a white background.

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